

QSZ
MMC

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LETTER OF REFERENCE

To Whom it may concern

We have worked with Sustained Visions (Susvi) for the last 2,5 years on the optimisation and capacity expansion of our integrated cement factory in Qazax, Azerbaijan.

Throughout the course of collaboration, Susvi employees displayed a high level of professionalism, experience, dedication and commitment to quality and service.

Susvi did an excellent job of cultivating a teamwork oriented atmosphere and worked well with our operational team. Susvi enabled us find solutions to problems and overcome numerous challenges during the course of the collaboration and execution of jointly developed improvement projects.

Several sections of our plant were optimized and partially renewed under guidance and leadership of Sustained Visions allowing annual savings of several million EUR in operation cost and return of investment of less than 12 months.

Among other things following, results were achieved as a result of the collaboration with Sustained Visions:

- Significant reduction of specific thermal energy consumption
- Significant reduction of specific electrical energy consumption
- Primary Crusher performance increased to avoid upgrading of Raw Mill
- Significant improvement of Raw mill performance
- Significant improvement of Kiln performance
- Significant improvement of Cement mill performance
- Significant improvement of MTBF and availability of equipment

Susvi impresses with dedicated and highly skilled staff that has extensive work experience with the global players of the industry.

We can recommend Sustained Visions as a Contractor and Service provider for plant operations, development and execution of CAPEX project as well as plant optimisation with main focus on cost saving and profit improvement.

September 2019

“Gazakh Cement Plant” LLC

Chairman of the Board:



Vugar Suleymanov